



EXTEND, MANAGE, AND SECURE  
YOUR VALUABLE IT INVESTMENTS.



# A rich history of technical innovation and excellence

“Attachmate is truly committed to your goals, with a focus on delivering high-quality IT solutions and exceptional service to our customers. Above all, we want to make it easy for you to do business with us.”

— Jeff Hawn,  
Chairman, President, and CEO, Attachmate Corporation

- Over 65,000 customers in 142 countries
- Serving more than 80 industries with specialized solutions
- Installed on 16 million systems worldwide
- Near 100% penetration of Global 10,000
- Managing and securing millions of servers, user accounts, and Exchange mailboxes

For over 25 years, major corporations and government agencies around the world have relied on Attachmate® technology to power their infrastructure and manage their IT environment. Our array of products and services capitalize on your existing infrastructure while taking you forward. Attachmate solutions fully address your need to stay ahead of the competition, gain a fast return on your investment, and protect your valuable IT assets. Our solutions make your infrastructure more secure and better managed. We give your employees timely and secure access to the data and applications that they need to be more productive.

Attachmate customers represent the biggest names in business today. From financial services, health care, telecommunications, manufacturing, retail, and hospitality to government agencies, transportation and airline companies, Attachmate delivers solutions to meet the unique needs of each customer. Every day, these organizations count on Attachmate for IT solutions that extend mission-critical services to grow their business, manage IT more efficiently to reduce operating costs, and secure infrastructure and communications to ensure compliance.

Attachmate has always been at the forefront of innovative technology. Our philosophy is straightforward: deliver products and services that are strategically important to the future of our customers.

## IT trends: enable growth without risk

IT operations professionals around the world face more challenges than ever before. Today's IT trends, including increased IT diversity, dynamic computing, IT governance, service-oriented architectures, and virtualization are significantly influencing business decisions. A shortage of skilled IT resources just adds to the challenge. You need to manage existing systems while adopting new technologies—and ensure that operations run smoothly.

That's why organizations turn to Attachmate to extend, manage, and secure their IT investments. Our real-world IT solutions maximize value, minimize risk, and help organizations move forward confidently. Attachmate solutions assist IT organizations to deliver trusted applications, manage services levels, and ensure compliance by leveraging knowledge, automation, and secured connectivity.

## Extend, manage, and secure with Attachmate solutions

Whether you are dealing with a regulatory compliance audit, rolling out a new operating system, defining common practices with an IT Infrastructure Library, or moving to a service-oriented architecture, Attachmate helps you meet the challenges you face. Our broad portfolio of solutions for systems and security management through our NetIQ business—as well as host connectivity and PC lifecycle management—extend mission critical services and assure they are managed, secure, and compliant.

## Preserve integrity and reliability with NetIQ systems and security management

NetIQ, an Attachmate business, enables IT organizations to manage and secure their distributed technologies through proven, specialized solutions for systems management, enterprise administration, configuration control, and security management. Quick returns on investment and product flexibility set NetIQ apart from complicated systems and security management tools.

“Attachmate's solutions brought us immediate benefits, such as an increase in the speed of the process, an improvement in the productivity of the people involved, and a significant reduction in time spent on the control of final authorizations.”

— IT Manager,  
Wyeth, Mexico



## Monitor and maintain systems for security and compliance

Award-winning NetIQ AppManager® proactively monitors and manages the performance and availability of heterogeneous systems, applications, and IT services to help exceed customer expectations.

NetIQ Security Manager™ monitors and resolves security threats, unauthorized changes, and suspicious user activity, delivering security while demonstrating compliance and risk management.

NetIQ Secure Configuration Manager™ assesses, reports on, and helps you maintain secure system configurations, in compliance with operational baselines—preserving system integrity.

NetIQ's Enterprise Administration products efficiently and safely administer distributed technologies such as Windows®, Active Directory®, and Exchange. They also optimize their migration, deployment, and management.

With NetIQ products, business value is measured in days or weeks, rather than months or years. Each product is specialized to suit the needs of its users, but can be integrated to provide broader benefits and support cross-functional processes. With a focus on smooth implementations and ease of use, your organization can realize the benefits of process automation and cost reduction right from the start.

## Build strong foundations with secure host connectivity solutions

As business requirements evolve, no other vendor is more qualified to help you get the most from your host assets. Attachmate is unrivaled in its breadth of secure terminal emulation and legacy host integration products. Time tested and rock-solid, Attachmate host

connectivity solutions give you the flexibility and security to present information in ways that make the most sense for your employees, partners, and customers.

## Set higher standards with next-generation emulation

Attachmate's advanced terminal emulation products securely access any host application and present that application to either a Windows desktop or web browser. Reflection®, EXTRA!®, and INFOConnect® continually evolve with next generation technology to provide a vital link to information residing in applications and databases on IBM® System z (3270), System i (5250), UNIX, OpenVMS, Unisys®, and Tandem systems. Attachmate also offers a complete line of solutions to address the unique connectivity needs of the airline and travel industry. For critical applications in the graphical X windows environment, our Reflection X PC X server delivers exceptional performance.

## Simplify legacy integration

Attachmate Verastream® and DATABridge® integration solutions allow you to take advantage of valuable legacy applications by transforming them into SOA assets to create new, portable applications that can be extended to new users, taking your enterprise to the next level of information delivery. A complete range of mainframe, web, and desktop modernization tools help you achieve basic rejuvenation, customized presentation, or sophisticated high-performance integration.

We understand the importance of secure host access to your business, which is why we continue to enhance our products to increase your productivity, boost security, and optimize technology for new and emerging platforms. As you deploy new operating systems such as Microsoft® Windows Vista™, you can rely on Attachmate for the most robust solutions to move your organization forward.



“Attachmate’s staff, expertise, and overall customer service should be made a model for other companies. Thank you again for such excellent service.”

— Rhett Reess,  
Operations Analyst, Health Net Inc.



**Attachmate  
EXTRA! X-treme v9**  
is the world's first  
application to be  
certified for  
Windows Vista

## Manage the PC lifecycle—from purchase to retirement

Attachmate's award-winning WinINSTALL® product line serves the PC lifecycle management needs of IT operations. With WinINSTALL, medium to large organizations can automatically deploy, update, and manage software and security for desktops, servers, and notebook computers. This unique unified approach to desktop management allows you to lower asset costs while keeping employees at peak productivity.

## Experience excellence in customer service, development, and support

A dedication to superior customer service is an integral part of Attachmate's global support infrastructure. Attachmate is proud to have one of the finest support organizations in the industry, providing multi-language assistance to customers throughout the world. Our level of experience is high, with a team of long-term technical support specialists.

Attachmate professionals can also provide analysis, development, and implementation assistance to help your business gain a competitive advantage. Attachmate has the financial strength and expertise to support you for decades to come.

## Benefit from our partner strengths

Attachmate's strong commitment to industry partners is demonstrated through active participation in joint product development, sales and marketing collaboration, and product integration and services.

By working closely with key software companies early in the product cycle, Attachmate can offer fully compatible solutions that take advantage of partner companies' product features—and ultimately provide the best value for you.

## GETTING IT RIGHT



### Attachmate WinINSTALL Named Preferred Product in Three Categories:

- Best Software Distribution Product
- Best Software Packaging Product
- Best Application Conflict Testing Tool



### NetIQ AppManager 7

Best Management Product by a Microsoft Partner Award, MMS 2007

“Competition was definitely fierce for this year's Best of MMS Awards.”

— Michael Otey,  
Technical Director for Windows IT Pro

## Rely on Attachmate—your world-class solutions partner for the long term

Attachmate understands the business realities you deal with each day. Our experience makes us a trusted, reliable partner that recognizes complex issues and works with customers to solve them. Today, Attachmate is moving forward with powerful, high-performance IT solutions that extend, manage, and secure your valuable information assets.

What motivates us? Our commitment to build substantial value through high-quality products, industry-leading service, and lasting customer relationships. We want to continue to make it easy for you to do business with us. And today, Attachmate has more to offer customers than ever before.

Attachmate and its business divisions are privately held by an investment group led by Francisco Partners, Golden Gate Capital, and Thoma Cressey Equity partners. To learn more, visit [www.attachmate.com](http://www.attachmate.com) and [www.netiq.com](http://www.netiq.com).

## A Global Presence

Attachmate is among the world's largest privately held software companies, with sales and support offices around the globe.

### NORTH AMERICA

Canada  
United States  
Arizona  
California  
Colorado  
Florida  
Georgia  
Illinois  
Maryland  
Massachusetts  
Michigan  
Minnesota  
Missouri  
New York  
North Carolina  
Ohio  
Pennsylvania  
Texas  
Washington, D.C.  
Washington

### AFRICA

South Africa

### ASIA PACIFIC

Australia  
Hong Kong  
India  
New Zealand  
Singapore

### JAPAN

### LATIN AMERICA/CARIBBEAN

Brazil  
Colombia  
Mexico

### MIDDLE EAST

Egypt  
Turkey  
United Arab Emirates

### EUROPE

Austria  
Belgium  
France  
Germany  
Ireland  
Italy  
Netherlands  
Portugal  
Spain  
Sweden  
Switzerland  
Turkey  
United Kingdom



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